



Life Insurance Policies on the Stock Market: One of the Best Investment Options for Stability and Decorrelation

MADRID, SPAIN, April 26th, 2024 - Carlisle Management Company SCA, represented by Chief Executive Officer José García, introduces the benefits of Life Settlements at the Madrid Stock Exchange. Life Settlements offer policyholders the opportunity to resell their unneeded or unwanted life insurance policies on a secondary market to third party institutional investors. The primary advantages include consistency, decorrelation with traditional financial markets, and solid return profile.

The Life Settlements industry has seen significant growth in the United States over the past 30 years, providing a secondary market for life insurance policies. This market offers policyholders the ability to sell their policies to investors, who are drawn to its stability and lack of correlation with traditional financial markets. The performance of Life Settlements is driven by isolated mortality variable, making it independent of market fluctuations, interest rates, geopolitical risks, and other economic variables.

Carlisle Management's team is the most experienced in the industry, with a comprehensive understanding of Life Settlements. Their global reach and unique insights, combined with 15 years of strong consistent performance and over \$2 billion in assets under management, distinguish Carlisle from other companies in the field.

Despite the financial pressures caused by COVID-19 and subsequent monetary policy adjustments, Life Settlements have demonstrated remarkable resilience. “The most important thing is that Life Settlements have limited correlation with other public markets. As such, variables such as interest rates or stock market prices have no effect on the valuation of Life Settlements. I think this is very important for investors and a very attractive feature of the product”, said Jose Garcia, CEO of Carlisle Management Company.

In the face of market volatility, geopolitical events, and potential interest rate changes by the Federal Reserve, alternative investments like Life Settlements play a crucial role in diversification and risk minimization. Life Settlements provide a unique advantage during political and economic uncertainty.

Having 20+ years of experience in the Life Settlements industry, Jose sees a significant opportunity in the market post-COVID. Higher level of transparency, underwriting and valuation standards as well formation of tertiary market which provides liquidity to institutional investors have made Life Settlements an attractive opportunity. The introduction of publicly traded products, publicly listed companies, and universal regulation across states is leading to greater institutional adoption and standardization, positioning Life Settlements as a highly valued asset class in institutional portfolios.



About Carlisle Management Company

Founded in Luxembourg in 2008, Carlisle Management Company has a dedicated focus on the Life Settlements market in the United States. Led by industry expert José García, the company boasts a team of professionals with expertise in management, trading, sales and accounting. Carlisle Management has consistently delivered strong performance for investors over the past 15 years, managing over \$2 billion in assets exclusively in Life Settlements.

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